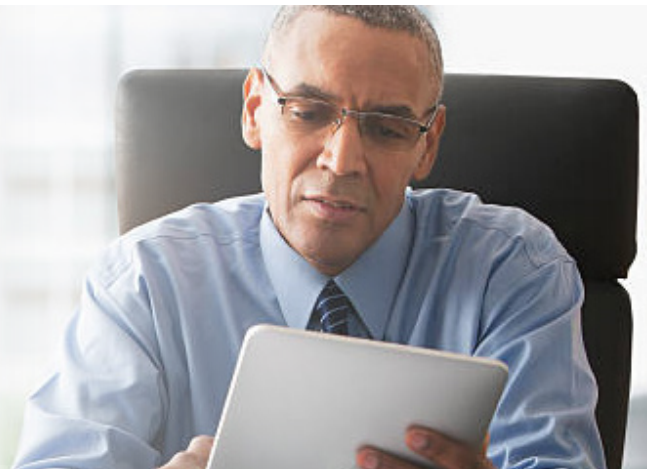


Optimize Service Quality, Cost and Efficiency

Leverage Data and Technology
to Transform Your Service
Contract Outcomes



Benefits for Supply Chain Leaders

You are on a mission to standardize, consolidate and drive efficiencies across your organization. A significant opportunity for accomplishing all of these goals for service contract and vendor management exists—when you partner with PartsSource. Discover transparent cost of service and standardized contracting and service workflows with an evidence-based Repair and Service Agreement (RSA).

18%

Average Upfront Savings

13,000+

Contract Management
Days Saved

35M

Data Points in Proprietary
Service Contract Database



Unlock new Efficiencies

- **Data-driven PRECISION Procurement** identifies opportunities for contract cost savings and service strategies
- Consolidate dozens of individual contracts and vendors into one enterprise workflow for renewal and service
- Standardized service workflow eliminates the chaos of managing multiple service providers and events



Capture immediate Hard Cost Savings

- Leverage evidence-based insights and community buying power for immediate savings and realize the opportunity for additional savings where you only pay for what you use—without sacrificing quality outcomes
- Capitated spend for financial peace of mind and budgeting confidence



Improve your Service Performance

- **Maintain quality** through PartsSource active vendor monitoring and management
- **Formulary-driven vendor selection**, either preferred vendors or an evidence-based recommendation from PartsSource's nationwide network
- **Optimize daily operations:** Digitally-powered experience keeps requesters informed of event status and managers of all events in flight across sites

To learn more or request a consultation, visit corporate.partssource.com/solution/repair-and-service-agreements.

FAQs

Is RSA aligned with any GPOs?

Not formally, but our pricing model and nationally benchmarked assessment process deliver savings superior to existing discounts available through GPOs in the market.

Is a Repair and Service Agreement (RSA) merely a rigid, long-term commitment like other contracts?

Not at all! The unique advantage of an RSA lies in its flexibility—you can easily add or remove devices at any time, and cancellation is an option. Unlike conventional contracts, there's no inflexible 5-year commitment.

How does PartsSource maintain the quality clinical leaders demand for mission-critical assets?

PartsSource actively delivers quality and satisfaction on every request through end-to-end vendor management and monitoring. In addition to measuring and reporting quantitative KPIs such as cycle time and first time fix, technicians are qualitatively rated after each job by the requester, enforcing accountability for quality.

How do I realize additional savings?

We can recommend cost-effective, evidence-based alternative service providers who can help your organization come in under your Annual Service Budget for the year. You can capture those savings in the form of a 100% share-back of the difference at the end of the year.

How is a Repair and Service Agreement different from an ISO consolidated service contract?

Beyond the unmatched flexibility of the Agreement itself, only PartsSource can leverage our proprietary database to analyze your contracts and generate a multi-generational roadmap based on your **assets, goals and current in-house capabilities**. You have access to an open vendor network, including the OEM or your in-house labor—not limited to the ISO's technicians. And the transparency and powerful visual analytics are unavailable from any partner in the market.

How is this any better than a traditional equipment insurance program?

Although we pool risk along with community buying power to deliver savings, our model of evidence-based contract consolidation; transparent, managed service; tech-enabled workflows and insights; and vendor preference/vendor choice are just a few of the many advantages RSA enjoys over labor-intensive, inflexible insurance programs.

To learn more or request a consultation, visit corporate.partsource.com/solution/repair-and-service-agreements.